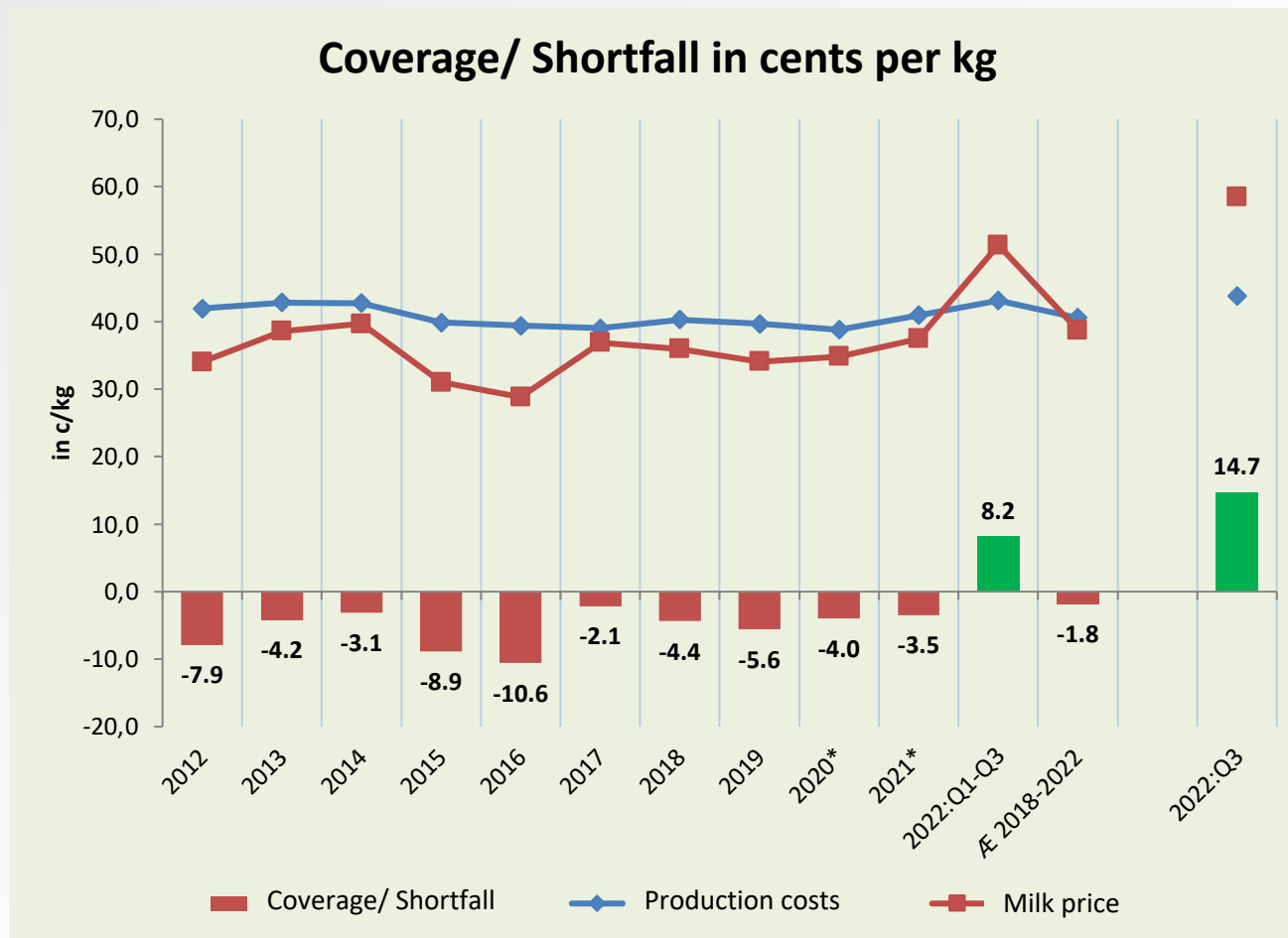




What is the cost
of producing milk?

Results 2022

Cost development, milk price and coverage/ shortfall 2012 – 2022 in c/kg in Denmark



Cost coverage/ shortfall in 2022 (in c/kg)

Milk production costs, farm-gate milk price and cost coverage/ shortfall in 2022 (in c/kg)

Country	BE	DE	DK (Q3)	LU	LT (S1)
Production costs (final results excl. net investments)	50.11	47.73	43.85	48.64	57.38
Milk price in c/kg	53.38	53.18	58.52	50.21	48.91
Coverage/ Shortfall in c/kg	+3.27	+5.45	+ 14.67	+ 1.57	-8.47
Coverage/ Shortfall in %	+7%	+11%	+33%	+3%	-15%

* All results of 2022: trend calculations by BAL based on FADN 2020 and Eurostat.

** The stated farm-gate milk prices refer to natural fat and protein contents (according to data from the MMO) or to 4% fat and 3.4% protein (exception NL where 3.7% fat).

Actual income in 2022 (in c/kg)

Comparison of actual income with necessary adequate income in 2022

Country	BE	DE	DK (Q3)	LU	LT (S1)
Revenue from milk price and CAP payments (in c/kg)	55.38	55.94	60.56	57.43	59.62
- Paid costs (in c/kg)	34.38	38.59	42.43	44.42	33.42
= Remaining income (in c/kg)	21.00	17.35	18.13	13.01	26.20
Remaining income converted in EUR/h***	32.38	24.46	162	38.10	9.27
Adequate income in EUR/h****	27.44	16.75	30.98	33.50	7.01

* All results of 2022: trend calculations by BAL based on FADN 2019 and Eurostat.

*** Calculation estimate based on the income variable. The income variable is calculated based on twice the minimum wage in the respective countries or on applicable collective agreements.

Composition of costs in 2022 (in c/kg)

Country	BE	DE	DK	LU	LT (S1)
Input costs** (final result without net investments)	23.45	22.46	25.20	27.45	19.52
General operating costs***	15.54	22.13	22.26	24.18	21.66
Production value of beef (deducted)	-4.62	-6.04	-5.03	-7.21	-7.76
Paid costs (production costs after deduction of production value of beef)	34.38	38.59	42.43	44.42	33.42
Income variable (labour costs)	17.73	11.90	3.46	11.44	34.67
Total milk production costs	52.11	50.49	45.89	55.86	68.09
CAP payments (deducted)	-2.00	-2.76	-2.04	-7.22	-10.71
Milk production costs (final result)	50.11	47.73	43.85	48.64	57.38
Net investments (Ø 2011-2020)	2.86	1.79	1.37	5.78	3.31

* All results of 2022: trend calculations by BAL based on FADN 2022 and Eurostat.

** Seeds, fertilizers, plant protection products, bought-in feed, equipment & machinery upkeep and energy.

*** Other specific costs for plant and animal production and all non-specific costs like contract work, other farming overheads, paid wages, rent, interest and taxes (in 2020).



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