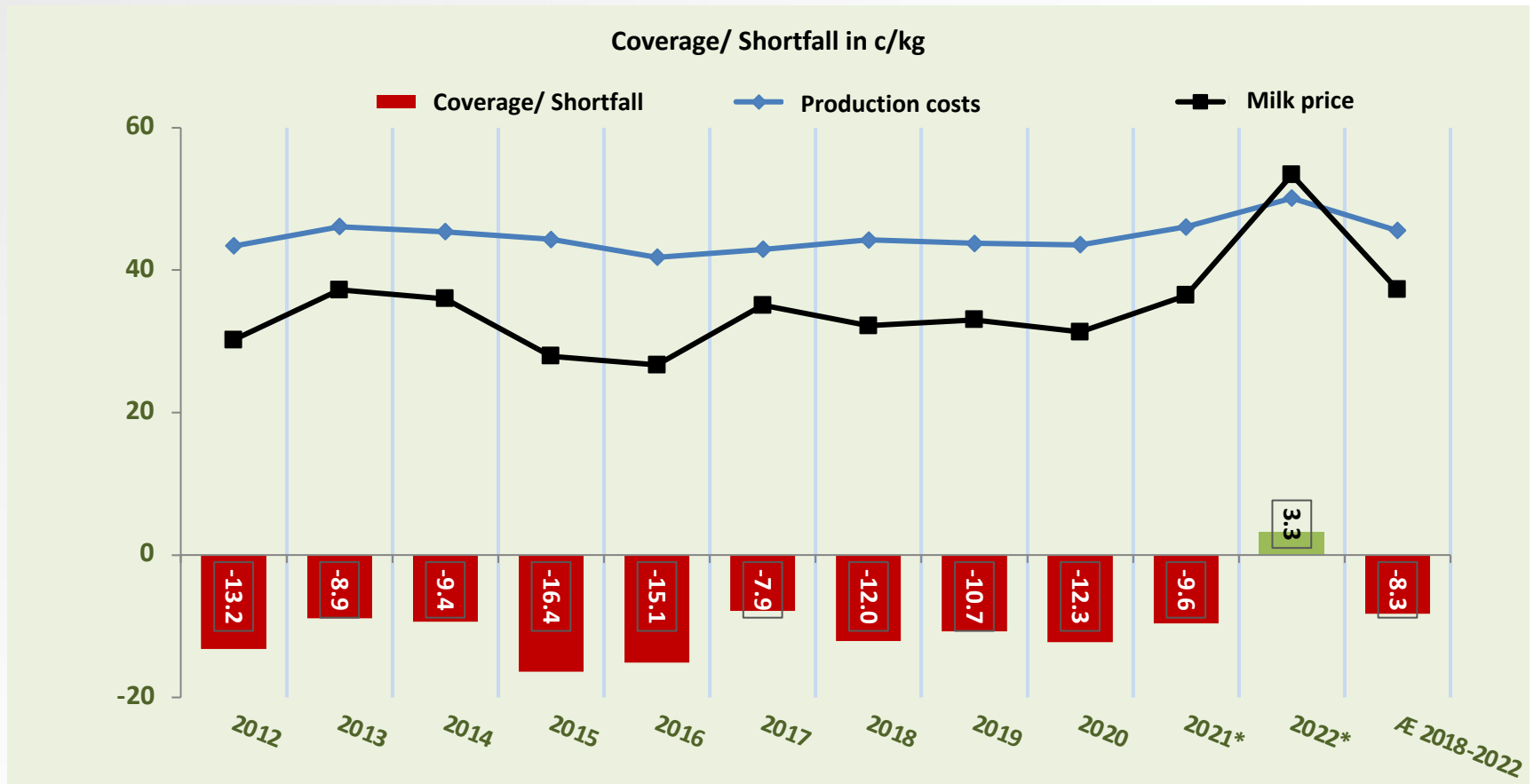




What is the cost  
of producing milk?

**Results 2022**

# Cost development, milk price and coverage/ shortfall 2012 – 2022 in c/kg in Belgium



# Cost coverage/ shortfall in 2022 (in c/kg)

## Milk production costs, farm-gate milk price and cost coverage/ shortfall in 2022 (in c/kg)

Country	BE	DE	DK (Q3)	LU	LT (S1)
<b>Production costs</b> (final results excl. net investments)	50.11	47.73	43.85	48.64	57.38
<b>Milk price in c/kg</b>	53.38	53.18	58.52	50.21	48.91
<b>Coverage/ Shortfall in c/kg</b>	<b>+3.27</b>	<b>+5.45</b>	<b>+ 14.67</b>	<b>+ 1.57</b>	<b>-8.47</b>
<b>Coverage/ Shortfall in %</b>	<b>+7%</b>	<b>+11%</b>	<b>+33%</b>	<b>+3%</b>	<b>-15%</b>

\* All results of 2022: trend calculations by BAL based on FADN 2020 and Eurostat.

\*\* The stated farm-gate milk prices refer to natural fat and protein contents (according to data from the MMO) or to 4% fat and 3.4% protein (exception NL where 3.7% fat).

# Actual income in 2022 (in c/kg)

## Comparison of actual income with necessary adequate income in 2022

Country	BE	DE	DK (Q3)	LU	LT (S1)
Revenue from milk price and CAP payments (in c/kg)	55.38	55.94	60.56	57.43	59.62
- Paid costs (in c/kg)	34.38	38.59	42.43	44.42	33.42
= Remaining income (in c/kg)	21.00	17.35	18.13	13.01	26.20
Remaining income converted in EUR/h***	32.38	24.46	162	38.10	9.27
Adequate income in EUR/h****	27.44	16.75	30.98	33.50	7.01

\* All results of 2022: trend calculations by BAL based on FADN 2019 and Eurostat.

\*\*\* Calculation estimate based on the income variable. The income variable is calculated based on twice the minimum wage in the respective countries or on applicable collective agreements.

# Composition of costs in 2022 (in c/kg)

Country	BE	DE	DK	LU	LT (S1)
<b>Input costs**</b> (final result without net investments)	23.45	22.46	25.20	27.45	19.52
<b>General operating costs***</b>	15.54	22.13	22.26	24.18	21.66
<b>Production value of beef (deducted)</b>	-4.62	-6.04	-5.03	-7.21	-7.76
<b>Paid costs</b> (production costs after deduction of production value of beef)	<b>34.38</b>	<b>38.59</b>	<b>42.43</b>	<b>44.42</b>	<b>33.42</b>
<b>Income variable</b> (labour costs)	17.73	11.90	3.46	11.44	34.67
<b>Total milk production costs</b>	52.11	50.49	45.89	55.86	68.09
<b>CAP payments (deducted)</b>	-2.00	-2.76	-2.04	-7.22	-10.71
<b>Milk production costs (final result)</b>	<b>50.11</b>	<b>47.73</b>	<b>43.85</b>	<b>48.64</b>	<b>57.38</b>
<b>Net investments (Ø 2011-2020)</b>	2.86	1.79	1.37	5.78	3.31

\* All results of 2022: trend calculations by BAL based on FADN 2022 and Eurostat.

\*\* Seeds, fertilizers, plant protection products, bought-in feed, equipment & machinery upkeep and energy.

\*\*\* Other specific costs for plant and animal production and all non-specific costs like contract work, other farming overheads, paid wages, rent, interest and taxes (in 2020).



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